



Presentation Worksheet

What item requires **A**TTENTION?

Why is this item **B**EING replaced?

What are the **C**USTOMER BENEFITS for the action?

Provide a **D**ESCRPTION of the service or repair -

Parts Prices _____

Labor Sale _____

Labor Time _____

Tax _____

Shop Fees _____

Total Cost _____

Options _____

Ask for the sale
